

## What keeps you up at night? What challenges are you facing?

Kate Cornell:
Connect with
Kendra Fry for this
advocacy coalition
at Trinity Centres
Foundation.
Connect with Erika
Hennebury at the
City of Toronto too

Space cost for art exhibition

Space rental costs increasing, but needing to keep ticket prices low to maintain audience attendance

Affordable Rehearsal Space Kate Cornell: Check out Canadian Community Economic Development Network's advocacy on social finance and social enterprise -https://ccednet-rcdec .ca/about/

Cultural Land Trusts! Balance between earned and contributed revenue, especially with limited opportunities to increase earned revenue. How the arts, and funding for the arts, continues to rely so heavily on government grants - which we've seen been put in jeopardy lately

## Issues that already have Coalitions:

Kate Cornell:
Ontario Nonprofit
Network's advocacy
connects the arts to
other sectors. These
larger societal
issues have their
own coalitions that
we could join.

Affordable Housing Urgent issues like housing etc supercede the arts

Kate Cornell: Check out Imagine Canada's Core Funding advocacy campaign https://www.imaginec anada.ca/en/policy-pri ority/core-funding

How arts and it's

priority for many of

population because

values aren't a

of cost of living

the general

challenges.

Limited resources (direct and supporting) for youth to enter, ascend, and remain in the arts with an eye to meaningful and sustainable career path

Paying staff actors etc a living wage uphold well paying jobs and paying liveable wages to cultural workers and artists (and benefits/pensions!)

Working with an incredibly small team so we are working well beyond our capacity and are struggling to find ways to pay for more staff members

Relying on precarious low wage positions, ie Canada Summer Jobs and placement students to fill essential roles

Multi-year support to encourage stability.

Not enough funding for operations/unrestricted funds.

Operational funding covers only 5% of our ops costs - how can we increase quality of life/benefits/pay for our employees?

Lack of operational funding

Kate Cornell: Living
Wage advocacy is
happening across
the city and country.
Check out Ontario
Living Wage
Network. Senator
Kim Pate discusses
this issue regularly.

Being told 'the money isn't there' when it is going to policing and is a matter of priorities That we're entering a political climate where things like healthcare and education are considered "extraneous," and what does that mean for the arts?

How can we engage other/neighbour sectors in championing arts support - ie Association of Ontario Municipalities to champion civic arts plans/funding

Politicians are focused on their constituents, but the social value of the arts as a necessity isn't clear to most folks, especially when the choice is food vs. art.

Kate Cornell: Coalition needed on this issue Lack of support to pay or wave debt related to overhead or pandemic recovery Declining numbers of donors (even if everage gifts are going up) and what that means to be further dependent on catering to the UHNW

> Kate Cornell: Great data from the Charity Village on the decline of donors. This issue needs a coalition broadly across the charitable sector

If municipalities/
regions can't fill the
gap left in lack of
funding from ON
and Feds - can
mayors champion
increases?

KC: YES! Governments need to collaborate. The Minister of Canadian Heritage brings together the provincial Ministers annually. This could be addressed but hasn't been.

The balance between staff care/needs/mental health/wellness, and the financial/human resource limits. We want to support our staff with professional development but are priced out of participating

Kate Cornell: THIS!
Watch the OCAD
Cultural Policy Hub they are going to have
a session on this issue.
Spend less on
programming and
more on your people.

## Valid sector issues that cannot be addressed by government relations...

Misalignment of values from funders (ie banks) who may be able to support but have earned their money through practices that are not aligned with the value of some nonprofits

Getting through the next few years will require some risk-taking. How can we embrace this without being flagged as "unstable"?

Risk and risk taking
-- across many areas
-- is not a natural
state for arts and
culture in Toronto,
but we are at an
inflection point that
is fundamentally
risky.

It's a very young
field in Toronto -and so there's a
need to grow
quickly (to catch up)
and also, to slow
down (to reduce
burnout)

Still a lot of disciplinary divisions/siloing between practices and disciplines. That arts and culture are still considered distinct from one another, which is counter to how many racialized communities understand artistic practice.

Kate Cornell: Funders and ASOs need to pay attention to these issues

That arts
advocacy isn't
as effective as
it used to be

A "missing middle" for arts and culture orgs -- it's either fairly small, or fairly "large" (for Toronto) Larger Arts
institutions taking
precedent over
independent
arts/artists, smaller
arts orgs

Systemic changes are needed, but very limited funds are available to facilitate transitions within our organizations The challenge of advancing support for the sector - keeping it positive! Dispell old ideas about the arts. Unite forces. If we cry that we are a sinking ship, we will.

How many unique and separate ASO's do we really need? How can we reduce duplication to deepen the work?